Annex B

Call for Proposal (CFP) Template for Responsible Parties
Advancing gender equality and women’s leadership in political and business life

Section 1

CFP No. CFP – TUR – 2021 – 02

a. CFP letter for Responsible Parties

UNWOMEN plans to engage an (Responsible Parties) as defined in accordance with these documents. UN-WOMEN now invites sealed proposals from qualified proponents for providing the requirements as defined in the UN-WOMEN Terms of Reference. Proposals must be received by UNWOMEN at the address specified not later than (time) 10 August 2021.

The budget range for this proposal should be Max. 395,000USD

This UN-Women Call for Proposals consists of Two sections:

<table>
<thead>
<tr>
<th>Section 1</th>
<th>Annexes to be completed by proponents and returned with their proposal (mandatory)</th>
</tr>
</thead>
<tbody>
<tr>
<td>a. CFP letter for Responsible Parties</td>
<td>Annex B-1 Mandatory requirements/pre-qualification criteria</td>
</tr>
<tr>
<td>b. Proposal data sheet for Responsible Parties</td>
<td>Annex B-2 Template for proposal submission</td>
</tr>
<tr>
<td>c. UN Women Terms of Reference</td>
<td>Annex B-3 Format of resume for proposed staff</td>
</tr>
<tr>
<td>Annex B-1 Mandatory requirements/pre-qualification criteria</td>
<td>Annex B-4 Capacity Assessment minimum Documents</td>
</tr>
</tbody>
</table>

Section 2

a. Instructions to proponents

Annex B-2 Template for proposal submission
Annex B-3 Format of resume for proposed staff
Annex B-4 Capacity Assessment minimum Documents

Interested proponents may obtain further information by contacting this email address: __________________________

b. Proposal data sheet for Responsible Parties

Program/Project: Advancing gender equality and women’s leadership in political and business life

Program official’s name: Duygu ARIG

Email: turkey.procurement@unwomen.org

Requests for clarifications due:

<table>
<thead>
<tr>
<th>Date: 30 July 2021</th>
<th>Time: Turkey midnight time</th>
</tr>
</thead>
</table>

UNWOMEN clarifications to proponents due: [if applicable]

| Date: 6 August 2021 | Time: Turkey midnight time |

Proposal due:

| Date: 10 August 2021 | Time: Turkey midnight time |

Planned award date: 6 September 2021

Planned contract start-date: 6 September 2021
a. UN Women Terms of Reference

1. Introduction

a. Background/Context for required services/results

UN Women, grounded in the vision of equality enshrined in the Charter of the United Nations, works for the elimination of discrimination against women and girls, the empowerment of women, and the achievement of equality between women and men as partners and beneficiaries of development, human rights, humanitarian action and peace and security. Placing women’s rights at the center of all its efforts, UN Women leads and coordinates United Nations system efforts to ensure that commitments on gender equality and gender mainstreaming translate into action throughout the world. It provides strong and coherent leadership in support of Member States’ priorities and efforts, building effective partnerships with civil society and other relevant actors.

UN Women, globally, has begun implementing the Strategic Plan (2018-2021) which outlines the Entity’s strategic direction, objectives and approaches to support efforts to achieve gender equality and empower women and girls. One of the strategic outcomes of the Plan is to ensure that “Women lead, participate in and benefit equally from governance systems.” In Turkey, UN Women Strategic Note (2019-2022) also prioritizes increasing women’s political participation and supporting the government to meet its commitment to gender equality through the development of gender responsive plans and budgets.

In line with UN Women flagship global initiatives and under the framework of UN Women’s global Strategic Plan and Country Strategic Note for Turkey and building on the achievements and lessons learnt over the previous years, the project “Advancing gender equality and women’s leadership in political and business life” is being implemented by UN Women Turkey Office with funding from Government of Sweden, through the Swedish International Development Cooperation Agency (SIDA). To address persistent gender gaps and in line with the country’s national and international commitments, the UN Women in Turkey, has prioritized support to increase women’s participation in political decision-making as well as women’s leadership and gender equality in the business life. Accordingly, the project has an overall objective to advance women’s leadership and participation in decision-making in Turkey by focusing on key stakeholders and actors in the fields of politics and private sector.

Women’s representation in the Parliament in Turkey has increased gradually from 14.7 per cent after the 2015 Parliamentary Elections to 17.3 per cent after the June 2018 poll, remaining well below global average of 25.1 per cent, and the OECD average of 28.7 per cent.1 Women’s political representation at the local level where they make up 10.7 per cent of local councils and 3 percent of local mayors is especially low. 2 Following the 2019 local elections, there has not been progress compared to after the 2014 elections. Despite enabling Constitutional legislative framework, there are no compulsory temporary special measures in Turkey that promotes women’s political participation in politics and leadership in business.

In 2019, UN Women developed a tool for global use: UN Women Political Leadership and Candidate Training Manual for delivering a comprehensive training curriculum designed to support UN Women’s programmes on women’s political empowerment and leadership, specifically by helping expand the pool of qualified women willing to run a campaign, win and serve in elective office.

In response to the above-mentioned gaps in women’s engagement in political life at the local level and building on the experience and the knowledge products developed (i.e UN Women Political Leadership and Candidate Training Manual) UN Women aims to increase technical capacity of women as candidates under the “Women in or aspiring for political leadership positions have increased technical capacity, knowledge and networking to engage in political life and to advance gender equality” output.

To achieve the aforementioned output, training programme will be developed and implemented to form a cadre of interested, diverse and capable women political leaders with increased technical capacity, knowledge and networking.

b. General Overview of services required/results

Under the present call, to contribute to increasing women’s participation in local politics and decision making, UN Women is planning to provide support to women political aspirants at local level, including young and marginalized women throughout the electoral cycle. In view of local elections expected to take place in 2024, a training programme to advance women’s political leadership and skills will be developed and delivered to increase the very low level of participation of women at local government mainly as councillors and mayors. A partner agreement will be awarded to a civil society organization for that purpose.

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1 Report on the Implementation of the OECD Gender Recommendations, OECD, 2017
The expected tasks of the partner agreement are as follows;
• To review and adapt the UN Women Political Leadership and Candidate Training Manual to country context as a basis for the training program. - Manual has been translated into Turkish by UN Women Turkey Office.
• Develop and deliver candidate training program (based on the UN Women’s Political Leadership and Candidate Training Manual) to a minimum of 250 women aspiring to become involved in politics and run for local elections.
• Develop pre and post training tests and report the results
• Provide and facilitate networking and peer-to-peer learning opportunities for women in politics and the political aspirants

2. Description of required services/results
UN Women Political Leadership and Candidate Training Manual adaptation
UN Women Political Leadership and Candidate Training Manual contains five Modules covering sessions on core political leadership and campaign skill areas:
1) Preparation and leadership: Transformative leadership; the decision to run; “your story”; the constituency, the political landscape, office, and electoral laws; political parties; and running as a woman.
2) Communications: Creating a message; public speaking; creating a communications plan; promoting the interests of your political party; and talking about gender equality and women’s empowerment.
3) Voter contact: Goal setting and targeting; and voter/constituent engagement.
4) Fundraising: Money and fundraising sources in campaigns; fundraising tools and plan; and legislated and non-legislated political and campaign finance.
5) Campaign management: Campaign plan; campaign team; and campaign budget.

In preparation to the trainings the adaptation of the manual to country context will be done and a tailored manual will be prepared for Turkey in close consultation with UN Women Turkey Office. The five modules will be adapted and used in the trainings. It is expected from the Partner to propose additional modules in line with the country context and as deem necessary. All materials shall be prepared in Turkish.

The candidate training developed under this activity will also become a part of the curriculum of Gender Equality Academy – an initiative to be carried out by UN Women under another project “Strengthening the agency of Civil Society Organizations (CSOs) to advance women’s rights and gender equality in Turkey” funded by the EU.

All rights copyrights and all other rights of whatsoever nature in any material produced under this action shall be vested exclusively in UNWOMEN.

Training program
For minimum of 250 women aspiring to become involved in politics and run for local elections a comprehensive and long-term capacity building program will be carried out with the utilization of the adopted political leadership and candidate training manual.

Pre and post tests will be developed and reported separately after each training. In the end of the training program a compiled training analysis report will be prepared.

A pilot training is expected to take place in the beginning of the program. All training materials including the manual will be revised in line with the feedbacks received during the pilot training.

Networking opportunities will be facilitated for women interested in politics and CSOs, women’s branches of political parties will be mobilized while considering cross party neutrality to identify potential women political aspirants in order to widen the impact of the action and to reach young women, women with disabilities, rural women and women from other excluded and marginalized groups. Following the selection of training candidates, carrying out the logistics of the trainings will be fully under the responsibility of the Partner.

The monitoring and follow-up of the aspirants’ participation in the candidacy processes will be done and reported to UN Women.

Networking and peer-to-peer learning opportunities for women in politics and the political aspirants
Under this task it is planned to exchange lessons learned and best practices amongst former and current politicians and former candidates with candidates to support learning from successes and failures. As an integrated part of the candidate trainings, panel sessions will be organized bringing the predecessors and successors together not only to support peer learning opportunities but also to motivate candidates and breakdown the prejudices. A new platform for the aspirants will be established and will be communicated with the existing local women politician networks of UN Women and of the Partner if any.

Specific Requirements to the Proposal
For proposals UN Women will prioritize applications from women’s rights and women-led organizations. To be considered a “women’s rights organization”, the organization must demonstrate that its core work is in the field of women’s rights, gender equality, the elimination of violence against women and girls, women’s access to justice, or women’s economic empowerment. The organization’s official mission and vision statements must reflect its commitment to pursing gender equality and empowering women and girls. To be considered a “women-led organization”, the organization must demonstrate that it is governed and led by women. This
requires evidence that a minimum of 51 per cent of leadership positions across various decision-making levels in the organization, including in management, senior management and board levels are held by women.

The activities may be leveraged through partnerships and engagement with public institutions, local authorities and the private sector. The proponents may partner with other relevant organizations to implement the project. Partners may be CSOs, but also community-based groups/organizations, academic institutions or other. The proponents should clearly describe and define the purpose and nature of the planned partnerships.

CSO selected and awarded with Partnership Agreement will operate as UN Women’s Responsible Party (RP)\(^3\). The RP will participate in the thematic dialogue, networking, experience sharing events to be organized by UN Women.

All knowledge products and communication materials produced under the Partnership Agreement will be approved by UN Women and shall acknowledge the support of UN Women. They shall be in line with the UN Women visibility guidelines.

3. **Timeframe: Start date and end date for completion of required services/results**

Indicative start date: 6 September 2021

Indicative end date: 31 December 2023

<table>
<thead>
<tr>
<th>Tasks</th>
<th>End date</th>
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<tbody>
<tr>
<td>UN Women Political Leadership and Candidate Training Manual adaptation</td>
<td>15 December 2021</td>
</tr>
<tr>
<td>Training and capacity building program</td>
<td>31 December 2023</td>
</tr>
<tr>
<td>Networking and peer-to-peer learning opportunities for women in politics and the political aspirants</td>
<td>31 December 2023</td>
</tr>
</tbody>
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4. **Competencies:**

   a. Technical/functional competencies required;

      • Track record of experience in the field of human rights, gender equality, women’s empowerment.
      • Specialized knowledge and expertise in the field of candidate training for women’s political participation.
      • Experience in engaging with multiple stakeholders, including but not limited to: governmental and non-governmental organizations, political actors and advocacy networks.
      • The CSO will be selected only if it has proven capacity to deliver the proposed activity. The CSO’s capacity will be assessed by UN Women as per UN Women’s policies, rules and regulations.

   b. Other competencies, which while not required, can be an asset for the performance of services

      • Experience in facilitating exchange of ideas, good practices and dissemination of knowledge and information throughout Turkey in the field of women’s political participation is an asset.
      • Familiarity with UN agencies will be an asset.

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\(^3\) A Responsible Party is an entity engaged by UN Women to support programme implementation providing services and/or goods using the programme budget and managing the use of these goods and/or services to carry out planned activities and produce outputs.
Call for proposal
Description of Services:
CFP No. CFP – TUR – 2021 – 02

Proponents are requested to complete this form and return it as part of their submission. Proponents will receive a pass/fail rating on this section. To be considered, proponents must meet all the mandatory criteria described below. All questions should be answered on this form or an exact duplicate thereof. UN WOMEN reserves the right to verify any information contained in proponent’s response or to request additional information after the proposal is received. Incomplete or inadequate responses, lack of response or misrepresentation in responding to any questions will result in disqualification.

### Mandatory requirements/pre-qualification criteria

<table>
<thead>
<tr>
<th><strong>Mandatory requirements/pre-qualification criteria</strong></th>
<th><strong>Proponent’s response</strong></th>
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<tbody>
<tr>
<td>1.1. Confirm that the services being requested are part of the key services that the proponent has been performing as an organization. This must be supported by a list of at least two customer references for which similar service is currently or has been provided by the proponent.</td>
<td>Reference #1: Reference #2:</td>
</tr>
<tr>
<td>1.2. Confirm proponent is duly registered or has the legal basis/mandate as an organization</td>
<td>Yes/No</td>
</tr>
<tr>
<td>1.3. Confirm proponent as an organization has been in operation for at least five (5) years</td>
<td>Yes/No</td>
</tr>
<tr>
<td>1.4. Confirm proponent has a permanent office within the location area.</td>
<td>Yes/No</td>
</tr>
<tr>
<td>1.5. Proponent must agree to a site visit at a customer location in the location or area with a similar scope of work as the one described in this CFP.</td>
<td>Yes/No</td>
</tr>
<tr>
<td>1.6 Confirm that proponent has not been the subject of a finding of fraud or any other relevant misconduct following an investigation conducted by UN Women or another United Nations entity. The Proponent must indicate if it is currently under investigation for fraud or any other relevant misconduct by UN Women or another United Nations entity and provide details of any such investigation</td>
<td>Yes/No</td>
</tr>
<tr>
<td>1.7 Confirm that proponent has not been the subject of any investigations and/or has not been charged for any misconduct related to sexual exploitation and abuse (SEA).</td>
<td>Yes/No</td>
</tr>
<tr>
<td>1.8 Confirm that proponent has not been placed on any relevant sanctions list including as a minimum the Consolidated United Nations Security Council Sanctions List(s), United Nations Global Market Place Vendor ineligibility and the EU consolidated Sanction list</td>
<td>Yes/No</td>
</tr>
</tbody>
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4 In exceptional circumstances three (3) years of history registration may be accepted and it must be fully justified.
5 Secretary General’s Bulletin, 9 October 2003 on “Special measures for protection from sexual exploitation and sexual abuse” (ST/SG/2003/13), and United Nations Protocol on allegations of Sexual Exploitation and Abuse involving Partners
a. Instructions to proponents (Responsible Parties)

1. Introduction
   1.1 UN-WOMEN invite qualified parties to submit Technical and Financial Proposals to provide services associated with the UN-WOMEN requirement for Responsible Party.
   1.2 UN-Women is soliciting proposals from Civil Society Organizations (CSOs). Women’s organizations or entities are highly encouraged to apply.
   1.3 A description of the services required is described in CFP Section 1-C “Terms of Reference”.
   1.4 UNWOMEN may, at its discretion, cancel the services in part or in whole.
   1.5 Proponents may withdraw the proposal after submission, provided that written notice of withdrawal is received by UN WOMEN prior to the deadline prescribed for submission of proposals. No proposal may be modified subsequent to the deadline for submission of proposal. No proposal may be withdrawn in the interval between the deadline for submission of proposals and the expiration of the period of proposal validity.
   1.6 All proposals shall remain valid and open for acceptance for a period of 90 calendar days after the date specified for receipt of proposals. A proposal valid for a shorter period may be rejected.
   1.7 Effective with the release of this CFP, all communications must be directed only to UNWOMEN, by email at turkey.procurement@unwomen.org. Proponents must not communicate with any other personnel of UNWOMEN regarding this CFP.

2. Cost of proposal
   2.1 The cost of preparing a proposal, attendance at any pre-proposal conference, meetings or oral presentations shall be borne by the proponents, regardless of the conduct or outcome of the CFP process. Proposals must offer the services for the total requirement; proposals offering only part of the services will be rejected.

3. Eligibility
   3.1 Proponents must meet all mandatory requirements/pre-qualification criteria as set out in Annex B-1. See point 4 below for further explanation. Proponents will receive a pass/fail rating on this section. To be considered, proponents must meet all the mandatory criteria described in Annex B-1. UN-WOMEN reserves the right to verify any information contained in proponent’s response or to request additional information after the proposal is received. Incomplete or inadequate responses, lack of response or misrepresentation in responding to any questions will result in disqualification.

4. Mandatory/pre-qualification criteria
   4.1 The mandatory requirements/pre-qualification criteria have been designed to assure that, to the degree possible in the initial phase of the CFP selection process, only those proponents with sufficient experience, the financial strength and stability, the demonstrable technical knowledge, the evident capacity to satisfy UNWOMEN requirements and superior customer references for supplying the services envisioned in this CFP will qualify for further consideration.
   4.2 Proponents will receive a pass/fail rating in the mandatory requirements/pre-qualification criteria section. In order to be considered for Phase I, proponents must meet all the mandatory requirements/pre-qualification criteria described in this CFP.
5. Clarification of CFP documents
5.1. A prospective proponent requiring any clarification of the CFP documents may notify UNWOMEN in writing at UNWOMEN email address indicated in the CFP by the specified date and time. UNWOMEN will respond in writing to any request for clarification of the CFP documents that it receives by the due date outlined on section 2. Written copies of UNWOMEN response (including an explanation of the query but without identifying the source of inquiry) will be posted using the same method as the original posting of this (CFP) document.
5.2. If the CFP has been advertised publicly, the results of any clarification exercise (including an explanation of the query but without identifying the source of inquiry) will be posted on the advertised source.

6. Amendments to CFP documents
6.1. At any time prior to the deadline for submission of proposals, UNWOMEN may, for any reason, whether at its own initiative or in response to a clarification requested by a prospective proponent, modify the CFP documents by amendment. All prospective proponents that have received the CFP documents will be notified in writing of all amendments to the CFP documents. For open competitions, all amendments will also be posted on the advertised source.
6.2. In order to afford prospective proponents reasonable time in which to take the amendment into account in preparing their proposals, UNWOMEN may, at its discretion, extend the deadline for the submission of proposal.

1. Language of proposal
7.1 The proposal prepared by the proponent and all correspondence and documents relating to the proposal exchanged between the proponent and UNWOMEN, shall be written in English.

7.2 Supporting documents and printed literature furnished by the proponent may be in another language provided they are accompanied by an appropriate translation of all relevant passages in English. In any such case, for interpretation of the proposal, the translation shall prevail. The sole responsibility for translation and the accuracy thereof shall rest with the proponent.

2. Submission of proposal
8.1 Technical and financial proposals should be submitted as part of the template for proposal submission (Annex B2-3) in one email with the CFP reference and the clear description of the proposal by the date and time stipulated in this document. If the emails and email attachments are not marked as instructed, UNWOMEN will assume no responsibility for the misplacement or premature opening of the proposals submitted. The email text body should indicate the name and address of the proponent.

All proposals should be sent by email to the following secure email address: ____________________

8.2 Proposals should be received by the date, time and means of submission stipulated in this CFP. Proponents are responsible for ensuring that UNWOMEN receives their proposal by the due date and time. Proposals received by UNWOMEN after the due date and time may be rejected.

8.3 When receiving proposals by email (as is required for the CFP), the receipt time stamp shall be the date and time when the submission has been received in the dedicated UNWOMEN inbox. UNWOMEN shall not be responsible for any delays caused by network problems, etc. It is the sole responsibility of proponents to ensure that their proposal is received by UNWOMEN in the dedicated inbox on or before the prescribed CFP deadline.

8.4 Late proposals: Any proposals received by UNWOMEN after the deadline for submission of proposals prescribed in this document, may be rejected.

9. Clarification of proposals
9.1 To assist in the examination, evaluation and comparison of proposals, UNWOMEN may, at its discretion, ask the proponent for a clarification of its proposal. The request for clarification and the response shall be in writing and no change in the price or substance of the proposal shall be sought, offered or permitted. UNWOMEN will review minor informalities, errors, clerical mistakes, apparent errors in price and missing documents in accordance with the UNWOMEN Policy and Procedures.

10. Proposal currencies
   10.1 All prices shall be quoted in Turkish Liras (TRY).

10.2 UNWOMEN reserves the right to reject any proposals submitted in another currency than the mandatory currency for the proposal stated above. UNWOMEN may accept proposals submitted in another currency than stated above if the proponent confirms during clarification of proposals, see item (8) above in writing, that it will accept a contract issued in the mandatory proposal currency and that for conversion the official United Nations operational rate of exchange of the day of CFP deadline as stated in the CFP letter shall apply.

10.3 Regardless of the currency of proposals received, the contract will always be issued and subsequent payments will be made in the mandatory currency for the proposal above.

11. Evaluation of technical and financial proposal

11.1 PHASE I – TECHNICAL PROPOSAL (70 points)
   11.1.1 Only proponents meeting the mandatory criteria will advance to the technical evaluation in which a maximum possible 70 points may be determined. Technical evaluators who are members of an Evaluation Committee appointed by UNWOMEN will carry out the technical evaluation applying the evaluation criteria and point ratings as listed below. In order to advance beyond Phase I of the detailed evaluation process to Phase II (financial evaluation) a proposal must have achieved a minimum cumulative technical score of 50 points.

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<tbody>
<tr>
<td>1</td>
<td>Proposal is compliant with the Call for Proposal (CFP) requirements</td>
<td>15 points</td>
</tr>
<tr>
<td>2</td>
<td>The Organization’s mandate is relevant to the work to be undertaken in the TORs (component 1)</td>
<td>20 points</td>
</tr>
<tr>
<td>3</td>
<td>The Proposal demonstrates a sound understanding of the requirements of the TOR and indicates that the organization has the prerequisite capacity to undertake the work successfully (components 2, 3 and 4)</td>
<td>35 points</td>
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<tr>
<td></td>
<td>TOTAL</td>
<td>70 points</td>
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11.2 PHASE II - FINANCIAL PROPOSAL (30 points)

Financial proposals will be evaluated following completion of the technical evaluation. The proponent with the lowest evaluated cost will be awarded 30 points. Other financial proposals will receive pro-rated points based on the relationship of the proponents’ prices to that of the lowest evaluated cost.

Formula for computing points:
Points = (A/B) Financial Points

Example: Proponent A’s price is the lowest at $10.00. Proponent A receives 30 points. Proponent B’s price is $20.00. Proponent B receives (10.00/20.00) x 30 points = 15 points

12. Preparation of proposal
   12.1 You are expected to examine all terms and instructions included in the CFP documents. Failure to provide all requested information will be at proponent’s own risk and may result in rejection of proponent’s proposal.

   12.2 Proponent’s proposal must be organized to follow the format of this CFP. Each proponent must respond to every stated request or requirement and indicate that proponent understands and confirms acceptance of UNWOMEN stated requirements. The proponent should identify any substantive assumption made in preparing its proposal. The deferral of
a response to a question or issue to the contract negotiation stage is not acceptable. Any item not specifically addressed 
in the proponent’s proposal will be deemed as accepted by the proponent. The terms “proponent” and “Responsible 
Party” refer to those organizations that submit a proposal pursuant to this CFP.

12.3 Where the proponent is presented with a requirement or asked to use a specific approach, the proponent must not only 
state its acceptance, but also describe, where appropriate, how it intends to comply. Failure to provide an answer to an 
item will be considered an acceptance of the item. Where a descriptive response is requested, failure to provide the same 
will be viewed as non-responsive.

12.4 The terms of reference in this document provides a general overview of the current operation. If the proponent wishes to 
propose alternatives or equivalents, the proponent must demonstrate that any such proposed change is equivalent or 
superior to UNWOMEN established requirements. Acceptance of such changes is at the sole discretion of UNWOMEN.

12.5 Proposals must offer services for the total requirement, unless otherwise permitted in the CFP document. Proposals 
offering only part of the services may be rejected unless permitted otherwise in the CFP document.

12.6 Proponent’s proposal shall include all of the following labelled annexes:

<table>
<thead>
<tr>
<th>Part of proposal</th>
<th>Annex B-1 Mandatory requirements/pre-qualification criteria</th>
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<tbody>
<tr>
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<td>Annex B-2 Template for proposal submission</td>
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<tr>
<td>Part of proposal</td>
<td>Annex B-4 Capacity Assessment minimum Documents</td>
</tr>
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</table>

13. If after assessing this opportunity you have made the determination not to submit your proposal, we would 
appreciate it if you could return this form indicating your reasons for non-participation.

13 Format and signing of proposal

13.1 The proposal shall be typed or written in indelible ink and shall be signed by the proponent or a person or 
persons duly authorized to bind the proponent to the contract. The latter authorization shall be indicated by written 
power-of-attorney accompanying the proposal.

13.2. A proposal shall contain no interlineations, erasures, or overwriting except as necessary to correct errors 
made by the proponent, in which case such corrections shall be initialed by the person or persons signing the 
proposal.

14 Award

14.1 Award will be made to the responsible and responsive proponent with the highest evaluated proposal following 
negotiation of an acceptable contract. UNWOMEN reserves the right to conduct negotiations with the proponent 
regarding the contents of their proposal. The award will be in effect only after acceptance by the selected proponent 
of the terms and conditions and the terms of reference. The agreement will reflect the name of the proponent 
whose financials were provided in response to this CFP. Upon execution of agreement UNWOMEN will promptly 
notify the unsuccessful proponents.

14.2 The selected proponent is expected to commence providing services as of the date and time stipulated in this CFP.

14.3 The award will be for an agreement with an original term of [ number of months/year(s )]with the option to renew 
under the same terms and conditions for an additional period or periods as indicated by UNWOMEN.
Annex B-2

Template for proposal submission

Call for proposal
Description of Services:
CFP No. CFP – TUR – 2021 – 02

Mandatory requirements/pre-qualification criteria

Proponents are requested to complete this form [Annex B-2] and return it as part of their submission. Proponents must meet all mandatory requirements/pre-qualification criteria as set out in Annex B-1. Proponents will receive a pass/fail rating on this section. To be considered, proponents must meet all the mandatory criteria described in Annex B-1. UN WOMEN reserves the right to verify any information contained in proponent’s response or to request additional information after the proposal is received. Incomplete or inadequate responses, lack of response or misrepresentation in responding to any questions will result in disqualification.

Component 1: Organizational Background and Capacity to implement activities to achieve planned results (max 1.5 pages)

This section should provide an overview with relevant annexes that clearly demonstrate that the proposing organization has the capacity and commitment to implement successfully the proposed activities and produce results. Key elements to be covered in this section include:

1. Nature of the proposing organization – Is it a community-based organization, national or sub-national NGO, research or training institution, etc.?
2. Overall mission, purpose, and core programmes/services of the organization
3. Target population groups (women, indigenous peoples, youth, etc.)
4. Organizational approach (philosophy) - how does the organization deliver its projects, e.g., gender-sensitive, rights-based, etc.
5. Length of existence and relevant experience
6. Overview of organizational capacity relevant to the proposed engagement with UN Women (e.g., technical, governance and management, and financial and administrative management)

Component 2: Expected Results and Indicators (max 1.5 pages)

This section should articulate the proponent’s understanding of the UN Women Terms of Reference (TOR). It should contain a clear and specific statement of what the proposal will accomplish in relation to the UN Women TOR. This should include:

1. The problem statement or challenges to be addressed given the context described in the TOR.
2. The specific results expected (e.g., outputs) through engagement of the proponent. The expected results are the measurable changes which will have occurred by the end of the planned intervention. Propose specific and measurable indicators which will form the basis for monitoring and evaluation. These indicators will be refined, and will form an important part of the agreement between the proposing organization and UNWOMEN.

**Component 3: Description of the Technical Approach and Activities (max 2.5 pages)**

This section should describe the technical approach and should be able to show the soundness and adequacy of the proposed approach, what will actually be done to produce the expected results in terms of activities. There should be a clear and direct linkage between the activities and the results at least at the output level. Specific strategies should also be described to support the achievement of results, such as building partnerships, etc.

Activity descriptions should be as specific as necessary, identifying what will be done, who will do it, when it will be done (beginning, duration, completion), and where it will be done. In describing the activities, an indication should be made regarding the organizations and individuals involved in or benefiting from the activity.

This narrative is to be complemented by a tabular presentation that will serve as Implementation Plan, as described in Component 4.

**Component 4: Implementation Plan (max 1.5 pages)**

This section is presented in tabular form and can be attached as an Annex. It should indicate the sequence of all major activities and timeframe (duration). Provide as much detail as necessary. The Implementation Plan should show a logical flow of activities. Please include in the Implementation Plan all required milestone reports and monitoring reviews.

**Implementation Plan**

<table>
<thead>
<tr>
<th>Project No:</th>
<th>Project Name:</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
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</table>

<table>
<thead>
<tr>
<th>Name of Proponent Organization:</th>
</tr>
</thead>
</table>

<table>
<thead>
<tr>
<th>Brief description of Project</th>
</tr>
</thead>
</table>

<table>
<thead>
<tr>
<th>Project Start and End Dates:</th>
</tr>
</thead>
</table>

<table>
<thead>
<tr>
<th>Brief Description of Specific Results (e.g., Outputs) with corresponding indicators, baselines and targets. Repeat for each result</th>
</tr>
</thead>
</table>

<table>
<thead>
<tr>
<th>List the activities necessary to produce the results Indicate who is responsible for each activity</th>
<th>Duration of Activity in Months (or Quarters)</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
</tr>
</tbody>
</table>
Activity | Responsible |
<table>
<thead>
<tr>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>1.1</td>
<td></td>
</tr>
<tr>
<td>1.2</td>
<td></td>
</tr>
<tr>
<td>1.3</td>
<td></td>
</tr>
<tr>
<td>1.4</td>
<td></td>
</tr>
</tbody>
</table>

**Monitoring and Evaluation Plan** (max. 1 page)

This section should contain an explanation of the plan for monitoring and evaluating the activities, both during its implementation (formative) and at completion (summative). Key elements to be included are:

- How the performance of the activities will be tracked in terms of achievement of the steps and milestones set forth in the Implementation Plan
- How any mid-course correction and adjustment of the design and plans will be facilitated on the basis of feedback received
- How the participation of community members in the monitoring and evaluation processes will be achieved

**Component 5: Risks to Successful Implementation** (1 page)

Identify and list any major risk factors that could result in the activities not producing the expected results. These should include both internal factors (for example, the technology involved fails to work as projected) and external factors (for example, significant currency fluctuations resulting into changes in the economics of the activity). Describe how such risks are to be mitigated.

Include in this section also the key assumptions on which the activity plan is based on. In this case, the assumptions are mostly related to external factors (for example, government environmental policy remaining stable) which are anticipated in planning, and on which the feasibility of the activities depend

**Component 6: Results-Based Budget** (max. 1.5 pages)

The development and management of a realistic budget is an important part of developing and implementing successful activities. Careful attention to issues of financial management and integrity will enhance the effectiveness and impact. The following important principles should be kept in mind in preparing a project budget:

- Include costs which relate to efficiently carrying out the activities and producing the results which are set forth in the proposal. Other associated costs should be funded from other sources.
• The budget should be realistic. Find out what planned activities will actually cost, and do not assume that would cost less.

• The budget should include all costs associated with managing and administering the activity or results, particularly include the cost of monitoring and evaluation.

• The budget could include “Support Costs”: those indirect costs that are incurred to operate the Partner as a whole or a segment thereof and that cannot be easily connected or traced to implementation of the Work, i.e., operating expenses, over-head costs and general costs connected to the normal functioning of an organization/business, such as cost for support staff, office space and equipment that are not Direct Costs.

• “Support Cost Rate” means the flat rate at which the Partner will be reimbursed by UN Women for its Support Costs, as set forth in the Partner Project Document and not exceeding a rate of 8% or the rate set forth in the Donor Specific Conditions, if that is lower. The flat rate is calculated on the eligible Direct Costs.

• The budget line items are general categories intended to assist in thinking through where money will be spent. If a planned expenditure does not appear to fit in any of the standard line item categories, list the item under other costs, and state what the money is to be used for.

• The figures contained in the Budget Sheet should agree with those on the proposal header and text.

<table>
<thead>
<tr>
<th>Expenditure Category</th>
<th>Year 1, [Local currency]</th>
<th>Total, [local currency]</th>
<th>US$</th>
<th>% Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>1. Personnel</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>2. Equipment / Materials</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>3. Training / Seminars / Travel Workshops</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>4. Contracts</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>5. Other costs</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>6. Incidentals</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>7. Other support requested</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>8. Support Cost (not to exceed 8% or the relevant donor %)</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

**Total Cost for Result 1**

---

6 “Other costs” refers to any other costs that is not listed in the Results-Based Budget. Please specify in the footnote what they are: ____________________________________________________________
I, (Name) _______________________________________________ certify that I am (Position) __________________________ of (Name of Organization) __________________________________; that by signing this Proposal for and on behalf of (Name of Organization) __________________________, I am certifying that all information contained herein is accurate and truthful and that the signing of this Proposal is within the scope of my powers.

I, by signing this Proposal, commit to be bound by this Technical Proposal for carrying out the range of services as specified in the CFP package and respecting the Terms and Conditions stated in the UN Women Partner Agreement template (Document attached).

____________________________________            (Seal)

(Signature)

(Printed Name and Title)

(Date)
Annex B-3
Format of resume for proposed staff

Call for proposal
Description of Services:
CFP No. CFP – TUR – 2021 – 02

Name of Staff: ________________________________
Title: _______________________________________
Years with NGO: ___________________ Nationality: __________

Education/Qualifications: (Summarize college/university and other specialized education of staff member, giving names of schools, dates attended and degrees-professional qualifications obtained).

Employment Record/Experience

(Starting with present position, list in reverse order, every employment held. List all positions held by staff member since graduation, giving dates, names of employing organization, title of position held and location of employment. For experience in last five years, detail the type of activities performed, degree of responsibilities, location of assignments and any other information or professional experience considered pertinent for this assignment).

References

Provide names and addresses for two (2) references.
## Capacity Assessment minimum Documents
*(to be submitted by potential Responsible Parties and submission assessed by the reviewer)*

**Call for proposal**
**Description of Services:**
**CFP No. CFP – TUR – 2021 – 02**

### Governance, Management and Technical

<table>
<thead>
<tr>
<th>Document</th>
<th>Mandatory / Optional</th>
</tr>
</thead>
<tbody>
<tr>
<td>Legal registration</td>
<td>Mandatory</td>
</tr>
<tr>
<td>Rules of Governance / Statues of the organization</td>
<td>Mandatory</td>
</tr>
<tr>
<td>Organigram of the organization</td>
<td>Mandatory</td>
</tr>
<tr>
<td>List of Key management</td>
<td>Mandatory</td>
</tr>
<tr>
<td>CVs of Key Staff proposed for the engagement with UN Women</td>
<td>Mandatory</td>
</tr>
<tr>
<td>Anti-Fraud Policy Framework which is consistent with UN women’s one or adoption of UN Women anti-fraud policy</td>
<td>Mandatory</td>
</tr>
<tr>
<td>Sexual Exploitation and Abuse (SEA) policy consistent with the UN SEA bulletin ST/SGB/2003/13</td>
<td>Mandatory</td>
</tr>
<tr>
<td>Where RP has adopted UN Women SEA Protocol, RP has to ensure to have developed a SEA policy;</td>
<td></td>
</tr>
</tbody>
</table>

### Administration and Finance

<table>
<thead>
<tr>
<th>Document</th>
<th>Mandatory / Optional</th>
</tr>
</thead>
<tbody>
<tr>
<td>Administrative and Financial Rules of the organization</td>
<td>Mandatory</td>
</tr>
<tr>
<td>Internal Control Framework</td>
<td>Mandatory</td>
</tr>
<tr>
<td>Audited Statements of last 3 years</td>
<td>Mandatory</td>
</tr>
<tr>
<td>List of Banks</td>
<td>Mandatory</td>
</tr>
<tr>
<td>Name of External Auditors</td>
<td></td>
</tr>
</tbody>
</table>

### Procurement

<table>
<thead>
<tr>
<th>Document</th>
<th>Mandatory / Optional</th>
</tr>
</thead>
<tbody>
<tr>
<td>Procurement Policy/Manual</td>
<td>Mandatory</td>
</tr>
<tr>
<td>Templates of the solicitation documents for procurement of goods/services, e.g. Request for Quotation (FRQ), Request for Proposal (RFP) etc.</td>
<td>Mandatory</td>
</tr>
<tr>
<td>List of main suppliers / vendors and copy of their contract(s) including evidence of their selection processes</td>
<td></td>
</tr>
</tbody>
</table>

### Client Relationship

<table>
<thead>
<tr>
<th>Document</th>
<th>Mandatory / Optional</th>
</tr>
</thead>
<tbody>
<tr>
<td>List of main clients / donors</td>
<td>Mandatory</td>
</tr>
<tr>
<td>Two references</td>
<td>Mandatory</td>
</tr>
<tr>
<td>Past reports to clients / donors for last 3 years</td>
<td></td>
</tr>
</tbody>
</table>